



**GOVERNMENT OF WEST BENGAL
HEALTH & FAMILY WELFARE DEPARTMENT
SWASTHYA BHAWAN, SALT LAKE,
KOLKATA-700091**

EXPRESSION OF INTEREST (EOI)

**FOR SETTING UP NEW 27 GNM TRAINING SCHOOLS IN THE HOSPITALS
CAMPUS IN PPP MODE**

EOI Issuing Authority:

Secretary, Department of Health and Family
Welfare, Government of West Bengal

Tel: 033 2357 7919/ 2330 0550 Email: sehealthwb@gmail.com

**GOVERNMENT OF WEST BENGAL
HEALTH & FAMILY WELFARE DEPARTMENT
NURSING BRANCH
SWASTHYA BHAWAN, SALT LAKE, KOLKATA-700091**

Memo no. 243/HF/O/GA(Ng)/HFW_37099/111/2018

Date: 01.03.2019

**Expression of Interest (EOI) for setting up new 27 GNM Training School in the hospital campus
in Public Private Partnership under Government of West Bengal**

Sl No	Hospital location	District	Sl No	Hospital location	District
1	Siliguri DH	Darjeeling	16	Contai SDH	Nandigram HD
2	Mal SSH	Jalpaiguri	17	Bolpur SSH	Birbhum
3	Dinhata SDH	Coochbehar	18	Katwa SDH	Purba Bardhaman
4	Raiganj MCH	Uttar Dinajpur	19	Kalna SSH	Purba Bardhaman
5	Karandighi RH	Uttar Dinajpur	20	Asansol DH	Paschim Bardhaman
6	Ganrampur SSH	Dakshin Dinajpur	21	Durgapur SDH	Paschim Bardhaman
7	Chanchal SSH	Malda	22	Egra SSH	Purba Medinipur
8	Domkal SSH	Murshidabad	23	Haldia SDH	Purba Medinipur
9	Kandi SDH	Murshidabad	24	Salboni SSH	Paschim Medinipur
10	R.T.C.Kalyani, Nadia	Nadia	25	Raghunathpur SSH	Purulia
11	JR Dhar SDH, Bongaon	24 Pgs (N)	26	Khatra SDH	Bankura
12	Sonarpur RH	24 Pgs. (S)	27	Diamond Harbour MCH	Diamond Harbour HD
13	Arambagh SSH	Hooghly			
14	Bishnupur DH	Bishnupur HD			
15	Ramurhat MCH	Rampurhat HD			

The document containing the scheme and the eligibility criteria of the applicants may be obtained from the web site www.wbhealth.gov.in under the option 'TENDER' & <https://wbtenders.gov.in>

Interested Organizations may attend a Pre-EOI meeting to be held on Thursday, 15th March, 2019 at 12.00 noon at 1st Floor, Conference Room, Wing A- Swasthya Sathi Building , Sec-V, Salt Lake, Kolkata- 91.

The last date of receipt of EoI in the prescribed format online provided in the document for the scheme is 15th April, 2019 till 10.00 a.m.

**Sd/-
Joint Secretary
Nursing
Department of Health & Family Welfare
Government of West Bengal**

1. Introduction

Secretary, Health and Family Welfare Department, Government of West Bengal (DoHFW) invites EOI from interested private partners, having necessary experience and reputation for setting up new 27 General Nursing and Midwifery (GNM) Training Schools in the hospitals campus in PPP. List of locations where the 27 GNM Training Schools are to be set up is given in Annexure A.

2. EOI schedule

Sl	Particulars	Date & Time
1	Date of publishing EOI online	1 March 2019, 11 AM
2	Pre-EOI meeting to be held at the 1 st Floor Conference Hall, Wing- A Swasthya Bhavan, GN 29, Sector V, Salt Lake City, Kolkata – 700091	15 March 2019, 12.00 Noon
3	Online EOI submission closing date and time	15 th April 2019, 10 AM
4	Online EOI opening date	17 th April 2019, 11 AM
5	Date of online uploading list of prequalified applicants	To be intimated
6	Date of publishing of Request for Bid document	To be intimated
7	Date of online submission of Technical and Financial Bids	To be intimated

3. Notice Inviting EOI

- i. Department of Health and Family Welfare, Government of West Bengal (hereinafter referred to as “Department”/ “DoHFW”) intends to develop 27 new GNM Training Schools in West Bengal. As part of this endeavour, the Authority has now decided to undertake development and management of nursing college at 27 locations (the Project) through Public Private Partnership (“PPP”) route. The Department now invites bids for selection of the successful applicant(s) (hereinafter referred to as “Partner”/ “Concessionaire”) to whom the Project(s) can be awarded.
- ii. Expression of Interest can be for Project(s) in one or more locations.
- iii. The successful Partner shall be executing the Concession Agreement with the Department and shall be responsible for Engineering, Financing, Procurement, Construction, Operation & Maintenance of the Project under and in accordance with the provisions of the Concession Agreement. The successful Partner shall also be responsible for obtaining compliance related clearances from Indian Nursing Council (INC) / West Bengal Nursing Council / West Bengal University of Health Sciences and other national and state statutory bodies.
- iv. EOIs may be submitted by interested partners as a single entity or a group of entities (Consortium). In case of Consortium, the maximum numbers of entities is limited to 2 (two) including the Lead Member. The Lead Member shall have to mandatorily comply with the turnover criteria specified in the EOI document. Change in the composition of a Consortium will

not be permitted by at any stage. In case of Consortium, the members cannot be part of any other applying Consortium.

- v. At the time of submission of Expression of Interest the private partner has to submit a write up on Approach & Methodology (eg, work plan, land utilization plan, built up area statement for all components of the projects, etc).
- vi. Interested private partner also has to submit proposed funding commitment and business model
- vii. At this stage no financial bid is required to be submitted.

4. Description of the Project(s)

i. Facilities and Infrastructure of the proposed GNM Training Schools

The proposed nursing training schools are to be set up, each with the facilities for 100 student intake except for serial no 5, 10 and 12 of Annexure A where student intake capacity will be 60 as per INC norms.

ii. Land for the Infrastructure

Land in the proposed location will be provided by the Department of Health and Family Welfare in hospitals campus.

iii. Site visit and verification of information

It is expected that the intended Partners should be visiting the site locations and thoroughly familiar with the site, including conducting any survey if required. DoHFW shall facilitate the intended partners for such site visits.

iv. Key Participants

Under this PPP mode, the key partners of the Project will be the DoHFW and the selected Partner under PPP i.e. the Concessionaire. The private Partner may be a single entity or a consortium.

v. Timeline

It is envisaged each of the GNM Training Schools will have to be operationalized within 2 years from the date of award of contract/ execution of concession agreement. This includes all statutory clearances including recognition of INC.

vi. Special conditions

a. Obligation of the private partner

- i. Should undertake the sole responsibilities to build up the academic and hostel building as per Indian Nursing Council norms.
- ii. Should take utmost care to fulfil the academic and clinical experiences of the students to sit for the council and university examination.
- iii. Should take sole responsibilities for the student's safety, security, food and lodging, transportation etc.

- b. Other term and conditions
- a) Department of Health and Family Welfare will provide available land to the Partner for setting up of new academic building and hostel accommodation as per Indian Nursing Council norms.
 - b) Department of Health & Family Welfare will permit the concerned organizations to utilize the necessary health facilities required for clinical experiences of the students throughout the year with minimum charges Rs 250/- per student per year for the course
 - c) Department of Health & Family Welfare will assist all the regulatory requirements mandatory for operating the Nursing Training Institutes.
 - d) The selected Partner should undertake the sole responsibilities to build up the academic and hostel building as per Indian Nursing Council norms.
 - e) The selected Partner will take utmost care to fulfill the academic and clinical experiences of the students to sit for the council and university examination.
 - f) The selected Partner should take sole responsibilities for the student's safety, security, food and lodging, transportation etc.
 - g) The annual fees paid by each student will be determined by the Government as follows:
 - i). Annual fees including Admission fees, Tuition fees and transportation fees for each student should not exceed Rs.1 lac (Rupees one lac) per year excluding food and lodging charges for General Nursing and Midwifery Course. Periodical revision of the fees will be done by the Department.
 - ii). Annual fees including Admission fees, Tuition fees and transportation fees for each student should not exceed Rs. 1.25 lac (Rupees one lac twenty five thousand) per year excluding (food and lodging) for B.Sc. (Nursing) Course. Periodical revision of the fees will be done by the Department.
 - h) Hostel and lodging charges for each student should not exceed Rs. 5500 (Rs. Five thousand and five hundred) per month. Periodical revision of the charges will be done by the Department.
 - i) Selected Partner should try their best to maintain the standard and quality of education and training following Indian Nursing council/ West Bengal Nursing Council syllabus, regulations, norms etc.
 - j) Selected Partner will appoint the required faculties and other human resources as per Indian Nursing Council (ING) norms to run the institution.
 - k) Partner is expected to appoint one nursing expert for establishing a GNM Nursing Training School
 - l) No extra charges should be taken other than annual fees, food and lodging charges.

m) Admission criteria to be adhered

a) Existing criteria for GNM as follows:

- i. Age: Between 17 to 27 years on 1st January of that year.
- ii. The candidate must be a citizen of India and a permanent resident of the district of West Bengal (from where the candidate applies) uninterruptedly for at least five years preceding the date of submission of application.
- iii. The candidate must be able to read, write and express in Bengali / Nepali.
- iv. Minimum Educational Qualification: Passed Higher Secondary Examination (10+2) from West Bengal Council of Higher Secondary or passed equivalent examination from recognized Council / Board.
- v. Selection will be made strictly on the basis of total marks obtained in compulsory subjects (languages out of which English must be one and three Elective subjects (best three) except Environmental Education in the H.S. (10+2) or equivalent examination. The applications of candidates from vocational stream will not be considered. Selection is subject to verification of mark-sheet from H.S. Council / Board.

Note: Admission criteria for GNM Students from the year 2019 will be through on-line on the basis of merit list of H.S. (10+2) marks by following other criteria as B.Sc. (Nursing).

b) Existing criteria for B.Sc.(Nursing) is as per INC guidelines

5. Eligibility/ Pre-qualification criteria

To be eligible, the interested Partner shall have to meet the following criteria and demonstrate the same in their proposal document:

- A. The applicant (in case of a Consortium, both entities) must be
 - i. A registered Private or Public Trust or
 - ii. Missionary or any other organization registered under Society Registration Act or
 - iii. A company incorporated under section 8 of Company's Act 2013 or under section 25 of Company's Act 1956 (Medical Colleges, etc.)
- B. The applicant should have sufficient qualified technical personnel with sound knowledge and experience in their relative fields. For demonstrating technical expertise, the Applicant (in case of Consortium, both entities jointly) may showcase project experience like operation and management of Nursing College / Medical College / Dental College / Paramedical College / Hospitals, etc. The projects may be as follows:
 - Setting up, operation and management of Nursing College providing diploma / degree level course with minimum intake of 50 students for last 3 financial years
OR
 - Setting up, operation and management of Medical College/Dental College/Paramedical College for last 3 financial years
OR

- Setting up, operation and management of Hospital/s that singly/ cumulatively have a capacity of 200 beds (with at least one hospital of 125 beds) for last 3 financial years

C. Experience

- i. The applicant should have undertaken the operation and management of the claimed project experience during the 5 (five) financial years immediately preceding the Due Date of this bid;
- ii. The applicant claiming experience should have held control over the management of the Trust/Society/Company during the entire period for which Eligible Experience is being claimed. It is clarified that “control” shall mean: (i) in relation to a trust/society the ability to appoint the Managing Trustee, or Chief Executive Officer/majority of the trustees/Board of Management of the trust or society and (ii) in relation to the company the ability to control appointment of majority of the Board of Directors and hold a minimum of 26% equity;
- iii. The applicant should have certification/ recognition from the Medical Council of India or any other equivalent Statutory Authority/ body for operation and management of the Medical College / Hospital specifying the capacity of the College /Hospital. Further in case of nursing, dental or paramedical college the Applicant should produce certification from the Nursing Council of India / Dental Council of India / any other equivalent authority, as applicable specifying the capacity of the College /Hospital. In addition if the Applicant is providing experience then Applicant has to provide certificate from Urban Local Body/Municipal Corporation and/or Occupancy Certificate or commencement of operations certificate in relation to a hospital/copies of the land lease agreement on which the hospital is established or any other proof from a government authority evidencing the existence of the hospital, specifying the capacity of the hospital and period of operation of the hospital.
- iv. In case of a consortium, experience for any activity relating to an Eligible Project shall not be claimed by both entities of the Consortium. In other words, no double counting by a Consortium in respect of the same experience shall be permitted in any manner whatsoever.

D. Financial Eligibility

- i. Average annual turnover of the applicant over the last three financial years (2015-16, 2016-17 and 2017- 18) should be at least Rs. 50 crore from the existing business. In case of Consortium, the required turnover criteria is to be fulfilled jointly, provided at least 60% of the criteria is fulfilled by the Lead Member.
- ii. Each applicant’s proposal must be accompanied by the Audited Annual Reports of the applicant (of each entity in case of a Consortium) for the last 3 (Three) financial years, preceding the year in which the Bid is submitted.
- iii. In case the annual accounts for the latest financial year are not audited and therefore the applicant cannot make it available, the applicant shall give an undertaking to this effect and the statutory auditor shall certify the same. In such a case, the Applicant shall provide the Audited Annual Reports for 3 (Three) years preceding the year for which the Audited Annual Report is not being provided.

6. EOI submission

Documents to be produced in support of eligibility criteria:

- a) Average Annual Turnover of the applicant over the last three financial years (2015-16, 2016-17 and 2017-18) certified by a practicing Chartered Accountant
- b) Details about the applicant
 - i. Lead Agency in case of consortium
 - ii. Details about each of the consortium partners/society/Trust/Private Ltd.
- c) Company/Certificates like
 - i. Certificate of incorporation highlighting registration details along with the composition of Board of Directors and
 - ii. GST Registration No, PAN No. and TAN No. IT return for last three years. EPF and ESI registration Certificates.
- d) Statement of any Indictment: The applicants should not be under active prosecution for criminal offence, litigation, court receivership or similar proceedings.
 - i. It may please be noted that non-provision of this declaration in this proposal will lead to rejection of the same.
 - ii. Declaration that the Applicant or any of its staff had not been at any point of time blacklisted by any Government or its agencies or court of law or any other organization
 - iii. Brief of court / legal cases pending, if any.
- e) Brief write up on understanding of the Terms of Reference (ToR) including Approach & Methodology, work plan, manpower planning etc. (write-up should not exceed 500 words)
- f) Work Completion Certificates / Payment (in case of experience in similar type of project, if any)/ Certificates issued by competent authority
- g) Project experience during the period of last 5 years as per format at Annexure I and Annexure II
- h) Detailed CV of all the proposed specialists in prescribed format
- i) Letter of Association from Consortium partner/ individual specialists
- j) Proposed funding commitment and business model

7. Criteria for short listing/ pre qualification

A committee will be constituted to assess the experience and credentials of the applicants and it will also evaluate the approach & methodology work plan, proposed business model and funding commitment of all the applicants and shall shortlist qualified partners. The applicants who qualify eligibility criteria would be shortlisted and will be eligible to participate in the bidding process.

These shortlisted partners would then be consulted and other issues discussed with them to freeze the Request for Bid document including bidding parameter.

8. Right to accept or reject any or all EOIs

Secretary, DoHFW reserves the right to accept or reject any or all EOIs without assigning any reason

thereto. Secretary reserves the right to withdraw from the process or any part thereof, to accept or reject any/ all offer(s) at any stage of the process and/or modify the process or any part thereof or to amend any terms without assigning any reasons.

9. Submission of EOI

EOI is to be submitted through the web portal (<https://www.wbtenders.gov.in>) in Technical Proposal folder before the prescribed date & time using the Digital Signature Certificate (DSC). The documents to be uploaded are virus scanned copy duly Digitally Signed. The documents will get encrypted (transformed into non readable formats).

ANNEXURE-A

List of proposed 27 (twenty seven) GNM Training Schools

a. Locations²

Sl No	Hospital location	District	J.L.No./Khatian No.	Mouza
1	Siliguri DH	Darjeeling	33/71	Dabgram
2	Mal SSH	Jalpaiguri	715, 716, 721	Soongachi
3	Dinhata SDH	Coochbehar	7/23	Dinhata
4	Raiganj MCH	Uttar Dinajpur	154/321	Chandore
5	Karandighi RH	Uttar Dinajpur	159/374	Mahesh Bhatna
6	Ganrampur SSH	Dakshin Dinajpur	1207/1	Rajibpur
7	Chanchal SSH	Malda	68/1	Singia
8	Domkal SSH	Murshidabad	025/2306/4	P T Rasulpur
9	Kandi SDH	Murshidabad	Plot No.142 1628/142,154,155	Kandi
10	R.T.C.Kalyani, Nadia	Nadia	198/215	Jaydebpur
11	JR Dhar SDH, Bongaon	24 Pgs (N)	116/2279	Bangram
12	Sonarpur RH	24 Pgs. (S)	34	Baikunthapur
13	Arambagh SSH	Hooghly	524,525,527	Arambagh
14	Bishnupur DH	Bishnupur HD	7243	Bishnupur Municipality
15	Ramurhat MCH	Rampurhat HD	686/3	Batail
16	Contai SDH	Nandigram HD	475/3052	Uttar Darua
17	Bolpur SSH	Birbhum	95/1 2800,2800/3212	Kshoskdampur
18	Katwa SDH	Purba Bardhaman	021/8087	Katwa
19	Kalna SSH	Purba Bardhaman	164/3	Kalna
20	Asansol DH	Paschim Bardhaman	7732	Asansol Municipality
21	Durgapur SDH	Paschim Bardhaman	RS No. 207,215, 211/ 10106,214, 207/10098 L.R.No.321,322	Gopinathpur
22	Egra SSH	Purba Medinipur	530/759	Bastia
23	Haldia SDH	Purba Medinipur	2730	Basudevpur
24	Salboni SSH	Paschim Medinipur	401, 1/226	Chaktarini
25	Raghunathpur SSH	Purulia	171, 1624	Nanduara
26	Khatra SDH	Bankura	146	Kurkutia
27	Diamond Harbour MCH	Diamond Harbour HD	92/Plot No.1 Dag No.759 93/Plot No.605	Harindanga

Annexure I – Format for List of Project Experiences of the Applicant³

Name of Applicant:							
Project No.	Project Type ⁴	Location (State)	Capacity (Seats / Beds / etc.)	Date of Commissioning	Associated Facilities ⁵ (if any)	Associated Facilities- Capacity (Seats / Beds / etc.)	Date of Commissioning
1							
2							
3							
4							

Each project experience highlighted in the above

³A consortium applicant shall provide the same table for all entities of its consortium

⁴ Type of Project, BOO, BOOT, BOLT, Self-ownership, etc.

⁵ Associated Facilities are hospitals (in case applicant is operating medical college), courses offered (when applicant is operating a Paramedical College providing multiple courses), etc.

Annexure II – Details of Project Experiences of the Applicant

Name of the Applicant:	
1. Title & nature of the project	
2. Name of the Trust/ Society/Company	
3. Registration details of the applicant organization	
4. Project Type ⁶	
5. Company Executing the Project along with the relationship of the Applicant with the Company ⁷	
6. Location (full address of the project)	
7. Project Cost (estimated capital cost of the Project)	
8. Date of commencement of the project / contract	
9. Date of completion/commissioning	
10. Details of equipment installed (if applicable)	
11. Details of staff including no. and type	
12. Details of licenses with relevant number/date of existing centre	
13. Equity shareholding (with period during which equity was held)	

⁶Type of Project, BOO, BOOT, BOLT, Self Ownership, etc.

⁷Name of the Company/Trust/Society that has executed the college / hospital project. The relationship of the Company/Trust/Society executing the project with the applicant is required to be mentioned i.e. Self or Associate. In lieu of supporting proof/certifications, the applicant must provide copies of the certification/ recognition from relevant state / central statutory body.