

Government of West Bengal
Department of Health & Family Welfare
PPP Cell
Swasthya Bhawan, Sector – V, Salt Lake
Kolkata – 700 091

Memo No.: HF/SPSRC/37/2020/PPP/1377

Date: 17-11-2020

Subject: Response to pre-bid queries for Request for Proposal for Selection of Private Service Provider for Upgradation, Operation, Maintenance and Management of Dialysis Unit and High Dependency Unit at the Premises of Urban Primary Health Centre-82, KMC under Public Private Partnerships (PPP) mode)

Ref: (i) Memo No.: HF/SPSRC/37/2020/PPP/1371, dated 05-11-2020

(ii) Tender Reference Number- PPP/NIT/13/202 and Tender Id-2020_HFW_303834_1

Bidder's Queries and Response

Sl. No.	Reference	Queries	Response
1.	Clause 5: Role and Responsibilities of KMC Point (b) KMC shall provide the support for power back up for the Project. However, the Private Service Provider shall need to pay a monthly rent for power back up as per the provision of the Agreement.	Please clarify as the points are contradictory.	KMC shall provide the support for power back up for the Project. KMC shall install the DG set for power back. However, the Private Service Provider shall need to pay a monthly rent for power back up as per the provision of the Agreement. Private Service Provider shall also need to ensure backup manpower for DG set in case of emergency. The Private Service Provider shall coordinate with KMC for power back up.
2.	Clause 6: Role and Responsibilities of the Concessionaire Point (h) The Service Provider will ensure back up power (generator services) for continuation of services in case of disruption in electrical power as per specifications and standard power requirement of the respective equipment		
3.	Clause 15.2 (A): Criteria for technical score Dialysis Technicians with approved . qualification recognized by State Medical	We recommend Technicians in the payroll of the bidder, as engagement letter along with ESI details to be provided in the name of the bidder.	The Bidders need to show that they have own technician at its own payroll and submit supporting documents for the same.

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	faculty (At least 2 years Diploma Course along with internship period of 3 to 6 months.)		Marks shall be awarded based submission of required qualification certificate as mentioned in the RFP
4.	<p>Clause 26.1.2:</p> <p>The second ranked Bidder for each of the cluster shall be kept in reserve and may be invited for negotiations in case the first ranked Bidder withdraws or fails to comply with the requirements specified in this RFP</p>	Please clarify	<p>The second ranked Bidder for the Project shall be kept in reserve and may be invited for negotiations in case the first ranked Bidder withdraws or fails to comply with the requirements specified in this RFP.</p> <p>In such case the second rank bidder shall be declared as Successful Bidder at the rate of Dialysis services of H-1 Bidder or H-2 Bidder whichever is lower and so on.</p> <p>Please refer the Corrigendum I</p>
5.	<p>Annexure VI Format for Technical Capacity of the Bidder</p> <p>In case of Bidder using strength of Associates, Bidder has to provide documentary proof of Association as per the definition of Associates in the RFP and the same shall be certified by Statutory Auditor of the Bidder.</p>	We strongly object this, as outsourcing of manpower reduced their liability to provide the service to the patient in need	Please refer the Definition of Associate under clause 15.1 (2 s) and serial no. 3 above.
6.	General query	How many bed to be used for Positive/ how many bed to be used for negative	The technical expert committee mentioned in the pre-bid meeting that as per norms and rules of human rights commission, a health facility cannot demark a bed as sero positive bed. The Concessionaire needs to maintain and follow all universal precaution while treating the patients as per the SOP for dialysis services issued by the Government of West Bengal.
7.	General query	Authority should be responsible for Pre and Post Dialysis test, Diagnostic tests for the Patient	The government hospital/KMC shall conduct the required test for government referred patients. KMC shall support for conducting these test for government referred patients. The medical officer and nephrologist of the Private Service Provider shall prescribe test as per the SOP and

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			coordinate with the medical officer of KMC.
8.	<p>Clause 3.1: Operational Payment</p> <p>The DoHFW shall pay service fee to the Service Provider for providing Dialysis Services for the Project per session of dialysis basis as per rate quoted by the Successful Bidder in the Financial Bid (the "Operational Payment"). Rate of Operational Payment shall not be subject to any variations and be fix throughout the Concession Period. For avoidance of doubt, it is clarified that apart from the Operational Payment, no other payments will be payable by DoHFW to the Concessionaire.</p>	Rate of Operational Payment shall not be subject to any variations and be fix throughout the Concession Period	No change
9.	General query	Floor plan of 4 th & 5 th required	Please refer the corrigendum I
10.	<p>Clause 2.1: Scope of the Project</p> <p>Along with the Dialysis Unit a High Dependency Unit (HDU) shall be set up for proving emergency support to the dialysis patient</p>	Who will decide on the category of Patient to be admitted in HDU; It is mandatory to admit all the patient in the HDU? Is this only for Dialysis or for other patients also	The primary scope of HDU back up unit will be for providing emergency support services for dialysis patients only. If required, the patients may be kept in the HDU for resuscitation after completion of dialysis process. There will be four dedicated HDU beds along with 15 dialysis bed in the proposed Dialysis Unit.
11.	<p>Clause 5 (c): Role and Responsibilities of KMC</p> <p>KMC shall refer patients for free services in accordance with the provisions of the Agreement;</p>	Can patients be referred from any Government Hospitals; Who will issue the free service slip.	KMC shall issue the slip for free services for patients referred by SSKM or any other government hospital.
12.	<p>Clause 7.1 (i): Policy on user charges, free services and payment</p> <p>The Dialysis Service will be totally free to the patients referred from government hospitals and KMC.</p>		

